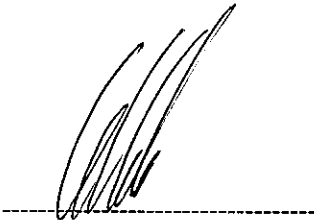


Supplier Policy

Clarke & Severn Electronics' Supplier Policy is not to acquire a large list of suppliers, but to select those that fit with our strategic objectives and can provide the technical back up and support services necessary for us to penetrate the market and support customers within the target market.

We evaluate carefully any new supplier to ensure that:

- 1) Their product range fits within and/or enhances our existing product range.
- 2) Their products are marketable in terms of quality and pricing.
- 3) We can give the new product the marketing expertise and time required.
- 4) They match with the requirements of our customers to ensure satisfaction.
- 5) They as a company have an accredited Quality Management System or a proven track record of Quality and Traceability in their operations.
- 6) They have a robust Counterfeit Material Avoidance Policy or process that we as their distributor can use to ensure to the best of our ability that all products that we source from them are genuine or authentic products.



Glenn Clarke

Managing Director